

PURCHASE COST WORKSHEET

1. Dealer Cost of Base Model with freight, from Attachment B
(if quote from Attachment A is relative to MSRP, enter MSRP): \$ _____
2. Total Dealer Cost of all factory-installed options on the specific
vehicle you want, from Attachment B (if quote from Attachment A
is relative to MSRP, enter MSRP of all options on the specific
vehicle you want): *plus* \$ _____
3. Advertising Association Fee, from Attachment A
(do not add this fee if Markup/Markdown from Attachment
A is relative to MSRP): *plus* \$ _____
4. Special Manufacturer/ Regional Distributor fees, if any, from
Attachment C: *plus (if applicable)* \$ _____
5. Additional Fee for Dealership to Locate and Trade for Vehicle
that is not in stock, from Attachment A. (If a dealership doesn't have
the vehicle you want on its lot, it may be able to get it for you;
sometimes there is an extra charge for this service. It does
not apply to factory orders.): *plus (if applicable)* \$ _____
6. Total price for any Dealer-Installed Options requested
by customer or required by dealer, from Attachment A: *plus (if applicable)* \$ _____
7. Charge for Dealer Fees and Required Dealer Add-Ons,
from Attachment A: *plus (if applicable)* \$ _____
8. Dealer's Markup/Markdown Commitment for in-stock
or factory-order, as applicable, from Attachment A.
(This is the key figure on which dealers compete when
we get their bids. If it is shown as a positive figure on the
Dealer Quote Sheet, add it here. If it is shown as a negative
figure, subtract it here.): *plus or minus* \$ _____
9. Factory-to-customer rebate, if you are signing the rebate
over to the dealership. (If there is a factory-to-customer rebate in
effect, the program is noted, along with its expiration date, on the
previous page): *minus(if applicable)* \$ _____
10. Total Cost of the Vehicle. (This is the amount for which the dealer has
committed to sell the vehicle with the options you've selected,
assuming you sign over the factory-to-customer rebate, if any, to the
dealer.) This figure does not include taxes, tags, or title fees: *equals* \$ _____

ATTACHMENT 'A'
DEALER QUOTE SHEET

Vehicle Description: 2006 Subaru Car Legacy 2006 6AG/H 4DR Sedan 2.5T Turbo GT Limited AWD
w/o Navigation

Dealership Information: Steven's Creek Auto Imports
3155 Stevens Creek Blvd.
San Jose, CA 95117
(408) 984-2001

Your Contact(s): Mike Schwartz - Fleet Manager

Commitment through: March 31, 2006 (provided dealer still has or can get vehicle)

Advertising Assoc. Fee: \$275
(Markups/Markdowns relative to MSRP
already include the Advertising Association Fee)

**Markup/Markdown
for In-Stock Vehicle:** Invoice minus \$250

**Addtl. Fee to locate
& trade for vehicle
not in-stock:** \$250 within 150 miles

**Markup/Markdown
for Factory Order:** N/A

**Dealer Installed
Options(if any):** None

Dealer Fees/Add-Ons: Document Fee - \$45.00

Add Applicable State Tax, Tag, and Title Fees

Comments:

MR/CXV06/000723/VER

ATTACHMENT 'A'
DEALER QUOTE SHEET

Vehicle Description: 2006 Subaru Car Legacy 2006 6AG/H 4DR Sedan 2.5T Turbo GT Limited AWD
w/o Navigation

Dealership Information: Subaru of Santa Cruz
1219 Soquel Ave.
Santa Cruz, CA 95062
(831) 420-1500

Your Contact(s): Harmon Roberts - Finance Manager

Commitment through: March 31, 2006 (provided dealer still has or can get vehicle)

Advertising Assoc. Fee: \$275
(Markups/Markdowns relative to MSRP
already include the Advertising Association Fee)

**Markup/Markdown
for In-Stock Vehicle:** Invoice minus \$200

**Addtl. Fee to locate
& trade for vehicle
not in-stock:** \$0 within 200 miles

**Markup/Markdown
for Factory Order:** N/A

**Dealer Installed
Options(if any):** None

Dealer Fees/Add-Ons: Document Fee - \$45.00

Add Applicable State Tax, Tag, and Title Fees

Comments:

MR/CXV06/101716/VER